

# Business Development Acceleration Program



## Rise Holding Group

A group of companies led from Canada

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# About the Business Development Acceleration Program

## Three-months program

This program has a three months duration. For undergraduates, this program is considered an internship as per the universities' definition.

## The prerequisites to join

Good written and spoken English, good computer literacy, good communication skills, ability to learn quickly, ability work within team, and commitment to time and quality work.

## Remuneration, gains, and benefits

This program is based on a commission scheme and does not have a fixed salary. It has many gains and benefits, and it may lead to a part-time or full-time employment upon successful completion.

## Join program despite your current situation

You can join this program whether you are undergraduate, fresh graduate, experienced professional, employed, unemployed or under any other category.

## Work time and work hours

The minimum-working-hours is 15 hours per week. It is up to you to decide when to work, and you can spend as much more hours as you want.

## Work location

You can join this program remotely from any place; however, you may choose to work from our office in your city. You will also perform the work using your own computer.

## Company and products

Rise Holding group has three subsidiary companies under it. You will choose the company and products that you will work on during the entire program.

## Tools and teams

You will be given access to several online tools and platforms. Moreover, you will work individually or within a team and report to a direct manager.

# About Rise Holding Group

[www.riseholdinggroup.com](http://www.riseholdinggroup.com)



**SchemaZone**

Consulting & Training

[www.schemazone.com](http://www.schemazone.com)



**Reach Academy**

Education

[www.reach-academy.net](http://www.reach-academy.net)



**QuietClicks**

Technology

[www.quietclicks.com](http://www.quietclicks.com)

# The Process

01

02

03

04

**Apply, Get Accepted & Join**

**Complete Your Onboarding**

**Get Your Tools & Kit**

**Meet Targets & Get Hired**

Submit your documents and apply to join the program	Attend all the sessions during the onboarding period	Choose the company and products that you will work on	Understand your action plan, industry, target audience, etc...
Once you receive the acceptance email it means you are good to start	Watch all the videos that will be sent to you	Make sure you have access to all tools, platforms and materials	Start the action and try your best to meet your target numbers
Join the team and start your onboarding tour	Take notes, share your concerns and ask any question you have	Get yourself familiar with everything before you start	Complete your 3-months program successfully to potentially get hired

# The Products

01

## SchemaZone

1. Corporate Training
2. Executive Development
3. Industry Training
4. Industry Exposure
5. Workshops
6. Bootcamps
7. Webinars

02

## Reach Academy

1. Certificate Program
2. Mini Diploma

03

## QuietClicks

1. Web Development
2. Mobile App Dev.
3. Marketing Solutions

# The Products – Cont'd

## SchemaZone Products

### **JAC | Juniors Achievers Center**

Training programs for juniors and high-schoolers.

### **CTC | Corporate Training Center**

Training programs for governments, corporates and large teams.

### **EDC | Executive Development Center**

Training programs for mid-career professionals, managers and executives.

### **ITC | Industry Training Center**

Training programs for undergraduates and fresh graduates.

### **BC | Bootcamps**

Training programs for mid-career professionals, managers and executives.

### **WKSH | Workshops**

One to two weeks training programs.

### **SEM | Seminars**

One-day short training programs.

## Reach Academy Products

### **Certificate Programs**

Offering an accredited and recognized certificate-programs in several areas promoted as “Certificate Programs”

### **Mini Diplomas**

Offering an accredited and recognized certificate-programs in several areas promoted as “Mini Diplomas”

## QuietClicks Products

### **Web Development**

Developing different types of websites for individuals and businesses.

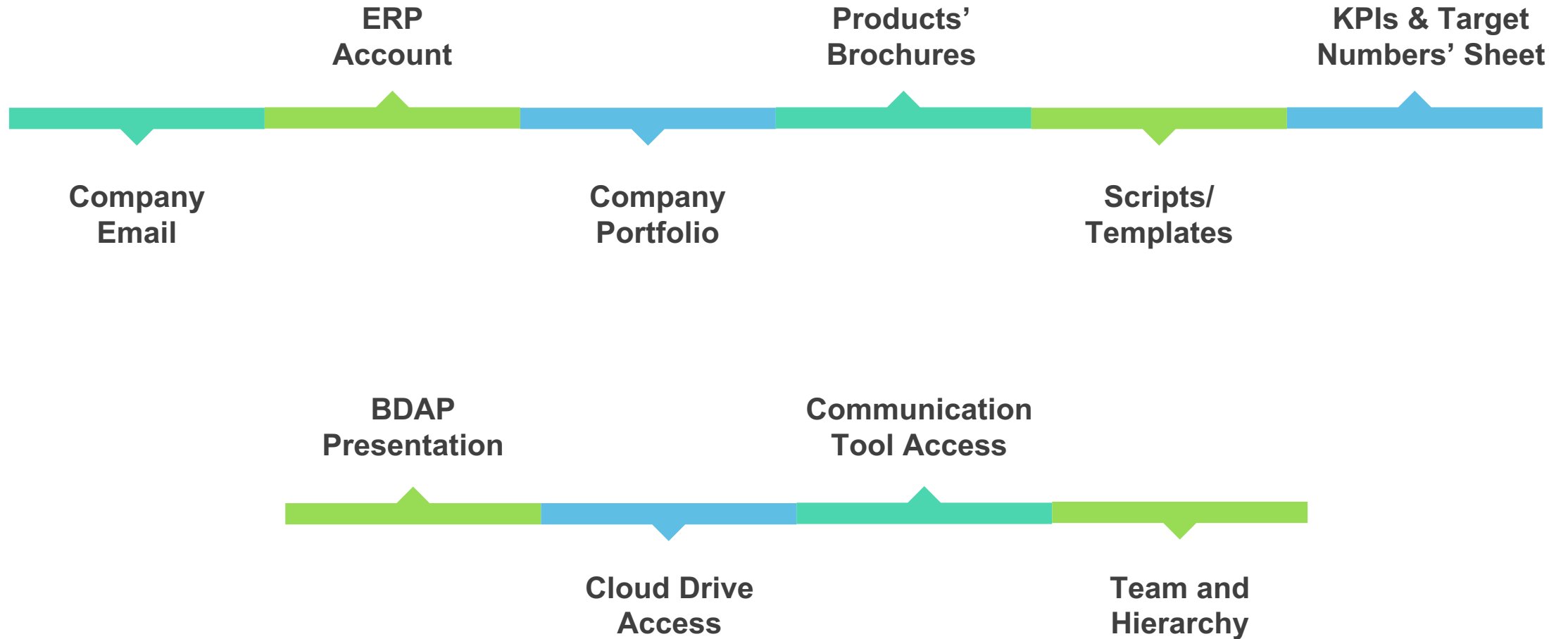
### **Mobile App Development**

Developing Android and IOS mobile applications for individuals and businesses

### **Marketing Solutions**

Providing marketing packages and solutions for individuals and businesses.

# Your Kit: Tools and Platforms





# Commission Scheme

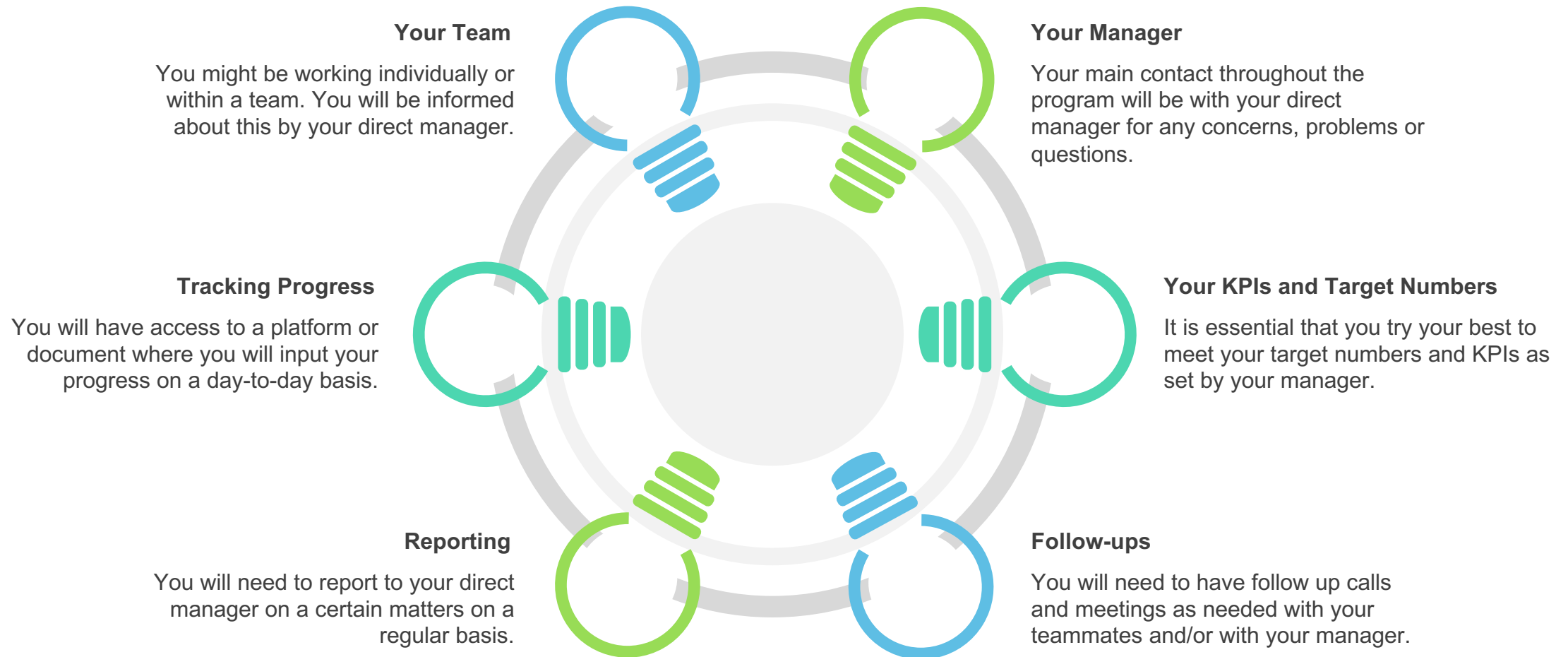
[1 - 500] 25%	[501 - 1,000] 20%
[1,001 - 5000] 15%	[5,001 - 10,000] 10%
[10,000 - Open] 5%	

## Your Payment

### About your payment

1. You will receive your commission (for a period of 60 days following the deal date) on every client/customer coming from the partner that you signed the deal with.
2. You will be paid the same currency that your customer pays with whether it is USD, CAD, AUD, EUR or any other currency.
3. Payment is done after the completion of a full month of work.
4. Payment method is discussed with you, and it might be a bank wire transfer, western union transfer, cash in hand or in other forms.

# Reporting, Tracking, Team & Hierarchy



# Gains and Benefits

## The complete list of your gains and benefits from this program

- Valuable commission scheme that suits your flexible work and match your efforts
- Priority to be selected for full-time, part-time, or contractor position at Rise Holding Group
- Official invitation letter to visit our office in Toronto for those who would like to visit us from abroad countries
- Internship / Completion certificate from SchemaZone (Canadian Company based in Toronto)
- Reference / Recommendation letter from your direct manager during the program
- Industry experience through working on real business projects and products
- Lectures / presentations given by experienced industry professionals during your onboarding
- Close supervision and orientation from a manager
- Having your work criticized, assessed, and corrected
- Flexible work time during your weekdays or weekends
- Fully remote positions with access to online tools and platforms
- Expect to secure your next job position in less than two months after completing your program
- Professional business training, guidance, and experience
- Professional projects and industry experience to put on your CV
- Free and discounted rates on services provided by our partners for immigration, study, and visitor applications to Canada
- Possibility to get access to additional HR programs and benefits

# Your Tasks

01

02

03

04

**Search for prospects/partners**

**Contact/meet your prospect/partners**

**Close the deal successfully**

**Follow up as needed**

<p>The first part of your tasks is to search through certain platforms for prospects and potential partners</p> <p>You might get from us a list of names/emails so that you contact them</p> <p>In both cases, you'll be trained and guided on how to do this</p>	<p>Prepare your professional content that you will use to contact the prospect/potential partner</p> <p>Take into consideration the need of your prospect/potential partner</p> <p>Contact your prospect/potential partner</p>	<p>Once your contact replies and turns into a lead, you will need to do your best to close/sign the deal successfully</p> <p>You might need to have a Zoom or Skype meeting with your contact to better explain about the product</p> <p>You might need the help of a teammate from another department at this stage</p>	<p>After successfully closing/signing the deal, the client might still need some help from you.</p> <p>Remember that after closing/signing the first deal, this same client/partner might ask for another deal through you</p> <p>Upselling and following up are important matters that should remain into your consideration</p>

# Important Notes

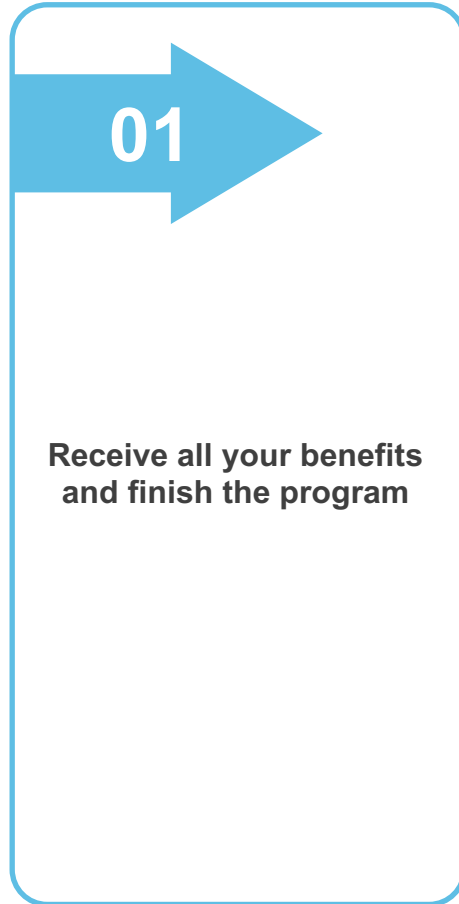
## Your Tasks - Cont'd

Extremely important notes to have your tasks completed successfully



# What Happens After the Program?

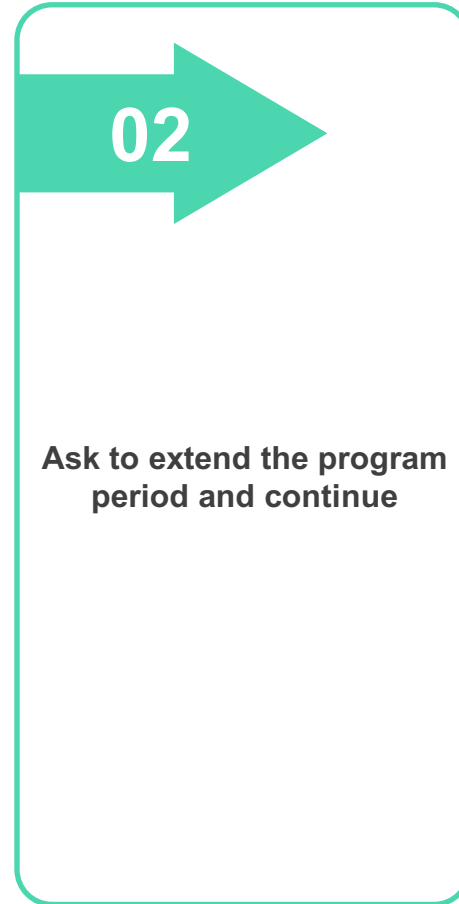
Based on the results, performance and circumstances, you might have one of the below four options upon completing the program.



**01**

**Receive all your benefits  
and finish the program**

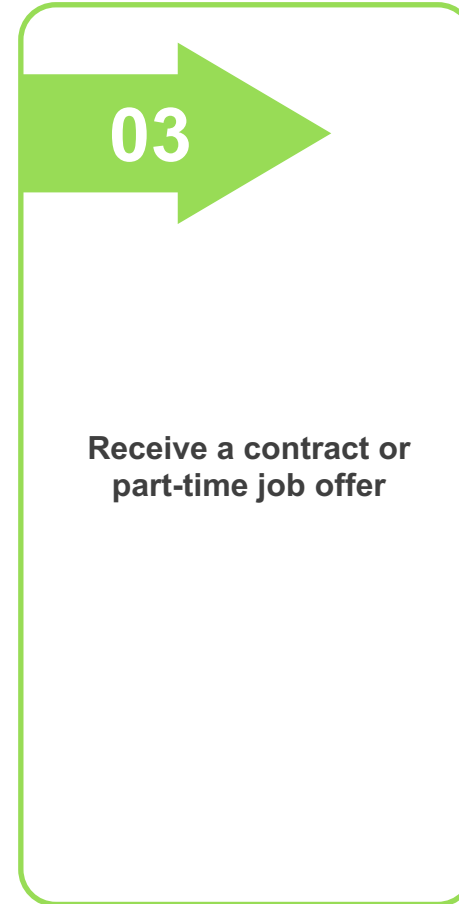
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**02**

**Ask to extend the program  
period and continue**

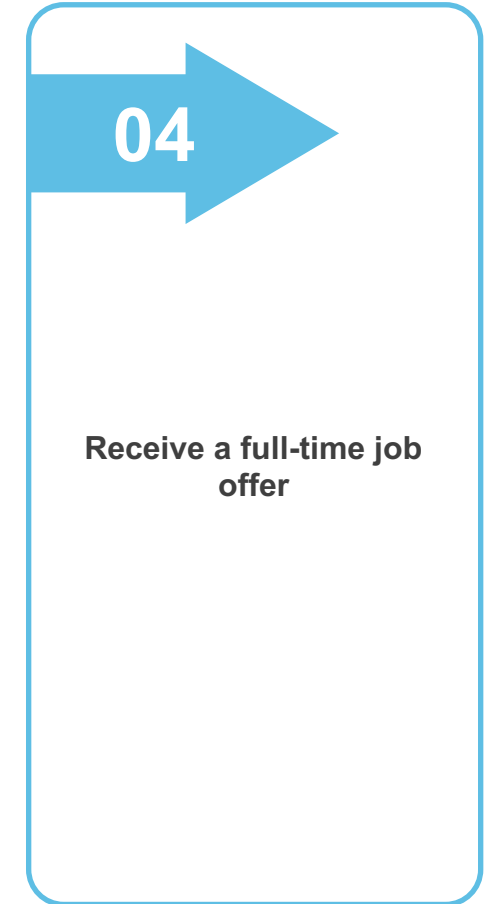
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**03**

**Receive a contract or  
part-time job offer**

This option is represented by a light green arrow pointing right with the number 03 inside it. The text below the arrow is centered and bolded.



**04**

**Receive a full-time job  
offer**

This option is represented by a blue arrow pointing right with the number 04 inside it. The text below the arrow is centered and bolded.



Thank You